



FEBRUARY General Meeting

WEDNESDAY, FEBRUARY 9, 2011

6:30PM ~ 9:00PM

SPEAKER

Vanessa M. Terzian



As an estate planning attorney and real estate law expert Vanessa's goals for her clients are:

- To provide assets to loved ones in a fair and timely manner.
- Have more control in the way the family legacy is distributed.
- Avoid potential conflicts among family members.
- Develop unique and custom estate plans, **because cookie cutter estate plans just don't cut it for most families.**

Vanessa began her legal career as a Trust Administrator for Wells Fargo, N.A. Her experience working closely with multi-million dollar clients, portfolio managers, beneficiaries and other attorneys shed light on how a poorly drafted trust can ruin a family's fortune and more importantly their relationships. Vanessa also gained invaluable experience working for as an associate for a Pasadena estate planning law firm with over 25 years' experience. Knowing now what makes for an effective estate plan, Vanessa has pursued her own practice specializing in estate and tax planning as well as trust administration.

TOPIC

“INTERNATIONAL ESTATE PLANNING”

Increased international mobility means that many non-US citizens may reside abroad but own real estate in the US, or they reside in the US but are not US citizens, or maybe they are married but their spouse is not a US citizen. In these situations, failure to plan properly for US taxes results in the payment of huge amounts of taxes that could wipe out over half of a family's wealth.

Vanessa M. Terzian's International Trust & Estate Plan addresses the tax needs and ramifications for a foreigner who owns US real estate. Join us to learn how to:

- Stop losing money to the government with strategies that help you legally avoid FIRPTA withholding;
- Reduce ordinary income tax to capital gains tax; and
- Increase your real estate expense deductions

LOCATION



翠亨邨大酒樓

EMPRESS HARBOR RESTAURANT

111 N. ATLANTIC BLVD. 3RD FL.
MONTEREY PARK, CA

FREE TO MEMBERS ~ \$20 PER GUEST

**FOR R.S.V.P. AND MORE INFORMATION, PLEASE contact
BRIAN CHEN at 626-831-3120 or E-MAIL to homesbybrian@gmail.com**