

WEDNESDAY, OCTOBER 12, 2011



OCTOBER General Meeting 6:30PM ~ 9:00PM

TOPIC

"TODAYS Implications in a Loss Mitigation Market Place"

- Are there still **TAX** implications which may happen?
- What are some **LEGAL** implications which can affect my client?
- How do I **NOT waste TIME** with sellers who will Not Qualify for a Short Sale?
- How can I **CREATE NEW BUSINESS** in this Short Sale environment, and stay away from future lawsuits?

SPEAKER



Phillip Atwan

Vice President, Exchange Resources, Inc.
Vice President, Foreclosure Resources, Inc.
Vice President, Innovative Financial
Resources, Inc.

Mr. Atwan began his real estate career with Safeco Title Insurance Company in 1982, and later to Chicago Title in 1986, where Phil worked as a Sales Representative, and later as North Los Angeles County Sales Manager. He has an extensive understanding of the real estate industry, both technically and from a marketing perspective. Phil speaks regularly at Board of Realtor continuing educational functions and training meetings, Investment Seminars, California Financial Planning Seminars, California Escrow Association training seminars, local Universities, and CPA Discussion group training meetings. Phil has served on the Board of Directors for the Escrow Associates of the San Gabriel Valley 5 years, and now serves on the Education Committee.

In addition, Mr. Atwan serves as co-founder and Vice President and officer for Exchange Resources, Inc., one of the largest independent Qualified Intermediaries (Accommodator) in the country, Foreclosure Resources, Inc., (a trustee that specializes in foreclosing on behalf of both institutional and private beneficiaries, and Innovative Financial Resources, Inc., a Corporation specializing in Short Sale Negotiations.

Phil, a resident of Whittier, California, is happily married and with three wonderful children, a new grandson, and a son in law who practices law in Mission Viejo.

LOCATION

**EMPRESS HARBOR
RESTAURANT**
111 N. ATLANTIC BLVD. 3RD FL.
MONTEREY PARK, CA.

MEMBERS FREE GUESTS \$20

**FOR R.S.V.P. AND MORE
INFORMATION, PLEASE contact
BRIAN CHEN at 626-831-3120 or
E-MAIL to homesbybrian@gmail.com**