



CHINESE AMERICAN REAL ESTATE PROFESSIONALS ASSOCIATION
華裔房地產專業協會

JULY Monthly General Meeting

Wednesday, JULY 10, 2013

6:30pm ~ 9:30pm

Empress Harbor Seafood Rest.

111 N. Atlantic Blvd., 3rd Floor
 Monterey Park, CA 91754

FEATURING



PHILIP ATWAN
 VICE-PRESIDENT
 RESOURCE EXCHANGE, INC.



ALINA CHU
 CO-MANAGER
 AMERICAN TRUST ESCROW

TOPIC

The Fiscal Cliff – Higher Taxes & Using it to Find and Work with Real Estate Investors and \$1031 TAX DEFERRED EXCHANGES

What do I need to know for the **2013** Marketplace?

- ✓ What are the New Tax Rates?
- ✓ How to create new Investor Relationships
- ✓ How to position my client for the upcoming Real Estate growth cycle
- ✓ ROI vs. ROE – Is my investor getting maximum CASH FLOW?
- ✓ Additional Depreciation Tax write-offs
- ✓ How to avoid risk and diversify in my client's real estate portfolio
- ✓ New Marketing Material and Contact Letters
- ✓ Why the 1031 Tax Deferred Exchange has been creating NEW SALES
- ✓ How the 1031 Exchange works
- ✓ The 3 kinds of 1031 Tax Deferred Exchanges

WITHHOLDING FORMS YOU SHOULD FAMILIARIZE WITH IN 1031 TAX DEFERRED EXCHANGES

Real Estate Withholding Certificate – Form 593-C
 Real Estate Withholding – Computation of Real Estate Gain or Loss – Form 593-E

MEMBERS: FREE

GUESTS: \$20

UPCOMING EVENTS

Golf Tournament on August 19, 2013 at Pacific Palms ~ 12 noon Shotgun
CAREPA Real Estate Business Conference & Expo on Sept. 21 at San Gabriel Hilton ~ 9am-5pm

FOR RESERVATIONS AND INFORMATION, CONTACT
 Lucia Tam @ 626-221-2888 or luciatam@yahoo.com

Credit Card payment available for all events through CAREPA@EventBrite.com

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