



Date:
Wednesday
January 13, 2016

Time:
6:30pm

Location:
NBC Seafood Restaurant
404-A S. Atlantic Blvd.,
Monterey Park, CA 91754



Chinese American Real Estate Professionals Association
Presents...

Business Planning

Ramp Up and Make 2016 Your Best Year Yet!

Join Debbie De Grote for a powerful session and let us show you how to build a business plan that will blow the doors off of 2016!

About Debbie De Grote:

Debbie began her sales career at the age of 18 and sold her first home while still in high school. Without the support of a team, she has sold 160 homes per year and closed over 3,000 homes in her real estate sales career. Debbie has been ranked the number one real estate agent in Los Angeles and Orange County, number three in the nation, and top 10 in the world. When asked what she does that is unique for her coaching clients, Debbie replied, "I don't implement 'one size fits all' coaching and training programs. Instead, I invest the time to learn and understand everyone, their company, and their specific training needs. I customize a program that is uniquely their own, immerse myself in their culture, and become a part of their team."

In this session you will take away:

- The top 5 sources for taking more listings.
- What your perfect buyer process should be and how to attract more.
- How to maximize your own personal skill and talents to achieve greater success with less time and effort.
- A complete 2016 business planning packet along with guidance for a good head start on completing it.
- Tips on how to beat your competitors and how to build instant rapport with anyone you meet.

When you leave this session you will have your customized blueprint and you will be energized and excited about the year ahead. If you only attend one more training session this year, this MUST be it!

ADMISSION: CAREPA MEMBERS FREE ~ GUESTS \$20

FOR RESERVATIONS AND INFORMATION, CONTACT:

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